

# Tennessee Agribition Hereford Show & Sale

## March 10 - 11, 2023

Lebanon, TN

October 29, 2022

### Greetings from your Tennessee Agribition Hereford Sale Committee.

Tennessee Beef Agribition will be held March 10 - 11, 2023 at the James E. Ward Agricultural Center in Lebanon, TN. The sale manager will be Bobby Singleton. Tommy Coley, our Southeastern Region American Hereford Association (AHA) field representative will be assisting with pictures and screening sale cattle. Bobby and Tommy will be making farm visits. Consignors need to call to schedule a visit to screen your cattle and take pictures. The Hereford World will assist with the preparation of the sale catalog.

Our goal is to have fifty plus high quality lots consigned for the sale. Consignors must be members in good standing of the Tennessee Hereford Association before their consignment will be accepted. An animal may be nominated by sending a copy of the animal's registration certificate to Bobby Singleton at the following address:

Regular Mail: Bobby Singleton  
8146 E Denney Dr.  
Milan, TN 38358  
615-708-1034

Email: bsingleton@att.net  
(Note: Preferred method of submission.)

DNA testing is highly recommended for all lots. DNA testing will be required for any lot or service sire that is a potential carrier for a known genetic defect. Now is the time to submit your samples so the results can be printed in the catalog. Any consignment that tests positive for a genetic defect will be scratched from the sale.

Along with the copy of each animal's registration certificate, send the footnotes and a "good quality" picture of each animal for publication in the sale catalog. If you need assistance with pictures, you may contact Bobby Singleton or Tommy Coley (telephone: 815-988-7051 or email: tcoley@hereford.org). **All nominations should be received by December 5, 2022. Any late entries will have a \$50 late fee.** All Bobby needs now are registration numbers and footnotes. Pictures can come later.

Every effort will be made to screen each animal nominated. Consignors will be notified by the sale manager if their nominations are accepted. Cattle will be screened again upon arrival at the sale, and unacceptable cattle will be removed from the sale stalling area.

Entry fees will be **\$125** per head. This amount is set to cover most of the fixed sale expenses per lot. Any animal cataloged, but scratched before the sale, only pays the entry fee. The deadline for pulling consigned lots from the catalog is December 29, 2022. Any lot that goes through the auction pays the per lot fixed expense plus 5% that is divided between the sale manager, auctioneer and THA.

Once accepted, consignors are required to send a completed and signed original registration certificate for each animal. Send this information along with the **\$125** entry fee for each animal consigned to:

Kay Coley  
140 Morgan Rd  
Lafayette, TN 37083

Make checks payable to the Tennessee Hereford Agribition Sale. No animals will be cataloged if their entry fee has not been paid. Please note \$50 late entry fee for all consignments received after December 5, 2022.

Our sale will sponsor a heifer futurity. The Futurity guidelines will basically follow those used in the past by the THA, which are:

- Futurity heifers must be nominated by their consignor before or at the 2023 Tennessee Hereford Agribition Sale.
- The nomination fee is \$50 and they can only be nominated before they sell on March 11, 2023.

- Heifer eligibility rules will be those for the AHA 2023-2024 show season.
- Futurity heifers must be purchased in the Agribition sale by a junior that has not exceeded their 22nd birthday as of 01/01/23 and shown in the Futurity class during the 2023 Tennessee State Hereford Show
- Futurity premiums will consist of 100% of nomination fees collected and will be distributed as follows –
- 50% to Grand Champion, 25% to Reserve Champion, 25% to be divided among remaining entries.
- The Futurity show will be held in conjunction with the Tennessee State Hereford Show.

We suggest that you nominate your heifers early so they can be identified as futurity nominated in their catalog footnote. They can also be nominated at any time before they are sold. The futurity fee can be paid in advance or deducted from the sale settlement.

Other information and general requirements for the sale:

- Every animal consigned must meet State and Federal health requirements, and have an up-to-date health certificate.
- All females over 4 months old are required to be calfhood vaccinated for Brucellosis.
- All lots are required to have an 840 EID tag.
- Bred Heifers up to 28 months of age and 90 days bred to a bull that meets TAEP Calving Ease bull requirements are eligible for TAEP cost share to pre-approved Tennessee residents. If you plan on selling a heifer that meets these requirements, be sure and contact us for the other requirements so we can promote these consignments as TAEP eligible.

### **Bulls**

- **All bulls must be of service age and qualify for the Tennessee Agricultural Enhancement Program (TAEP).**
- A breeding soundness exam, BSE, must be furnished for all breeding age bulls.
- EPD for CED along with WW and YW must meet or exceed minimum 0.15 accuracy.
- Bulls with GE-EPDs are eligible for an additional \$800 reimbursement to TAEP approved buyers. \$1000 max with standard EPDs and \$1800 max with GE-EPDs. We encourage consignors to proceed with the DNA test for GE-EPDs now so that information will be available when the catalog is printed.
- Bull consignors shall submit their bulls EPDs printed from the AHA website with a date of 10/01/22 or later. The TAEP EPD requirements are:

#### **2022-23 TAEP Minimum Bull Requirements**

	<b>BMI</b>		<b>WW</b>		<b>YW</b>		<b>CED</b>
<b>Balanced</b>	\$338	or	50	or	78	&	0.0
<b>Calving Ease</b>	\$338	or	47	or	74	&	8.0
<b>Minimum Accuracy on WW, YW &amp; CED is 15%</b>							
	<b>CHB</b>		<b>WW</b>		<b>YW</b>		<b>CED</b>
<b>Terminal</b>	\$112	or	58	or	92	&	-3.0

- Bred heifers should be bred to calve at 24-30 months of age.
- Penned animals must be bred heifers, bred cows, or cows with a nursing calf.
- All bulls and non-penned females must be halter broke and participate in the show.
- Horned and Polled cattle will be shown together.
- The sale order will be determined by the sale manager, auctioneer, and AHA field representative.
- Consignors are strongly encouraged to consider carefully the quality of cattle being nominated. All consignments will be securitized and screened by the sale manager to determine their appropriateness for the sale. The number of bulls to be sold may be limited by the sale committee.

Our sale has shown that good cattle can bring good prices if you do your homework in promotion and cattle preparation. We need your help in making the 2023 sale a success. The key to having a successful sale is to offer a high-quality set of cattle. Let's all work together to offer a good selection of cattle that will work for purebred breeders and commercial breeders alike, that we all can stand behind with confidence and pride. Thanks in advance for your support and commitment to our breed, and to the 2023 Tennessee Beef Agribition Hereford Sale. Additional terms and conditions associated with the sale will be provided at a later date.

**Please note \$50 late entry fee for all consignments received after December 5, 2022.**

If you have any questions, or require any additional information, please feel free to contact one of the following individuals.

Bobby Singleton  
[bsingleton@att.net](mailto:bsingleton@att.net)  
615-708-1034

Tommy Coley  
[tcoley@hereford.org](mailto:tcoley@hereford.org)  
815-988-7051

Agribition Hereford Sale Committee Members:

Julie Chapin  
[riverscirclefarm@bellsouth.net](mailto:riverscirclefarm@bellsouth.net)  
615-633-1913

Jim Coley  
[coleyherefords@gmail.com](mailto:coleyherefords@gmail.com)  
615-804-2221

Dr. Zachary Hopkins  
[zhopkins0518@gmail.com](mailto:zhopkins0518@gmail.com)  
931-636-5088

Kay Coley  
[tnffamom@gmail.com](mailto:tnffamom@gmail.com)  
615-804-7843

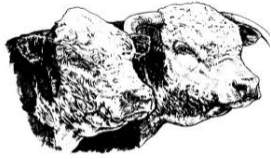
Dakota Brasher  
[dakota.brasher@decaturschools.org](mailto:dakota.brasher@decaturschools.org)  
731-549-7816

Meredith Collins  
[mcncollins74@gmail.com](mailto:mcncollins74@gmail.com)  
931-637-0436

Sally Wingler  
[sallyhwingler@gmail.com](mailto:sallyhwingler@gmail.com)  
615-686-7157

Sincerely,

Jim Coley,  
Chairman



# Tennessee Hereford Association

## 2023 THA membership form.

Please return to Kay ASAP

Remember all Agribition consignors must be members.

Thanks!

2023 Membership Renewal for period Jan 1, 2023 – December 31, 2023 Dues \$30.00

Farm Name: \_\_\_\_\_

Owner Name: \_\_\_\_\_

Address: \_\_\_\_\_

Town, State Zip: \_\_\_\_\_

E-mail: \_\_\_\_\_

Phones: Home \_\_\_\_\_ Cell \_\_\_\_\_

Social Media link to be listed on THA website \_\_\_\_\_

Mail to:

Tennessee Hereford Association

Kay Coley, Treasurer

140 Morgan Rd

Lafayette, TN 37083

Cell 615-804-7843

[tnffamom@gmail.com](mailto:tnffamom@gmail.com)

or you may pay online @ the THA website

[https://www.powr.io/checkout\\_screen?unique\\_label=c71f663a\\_1612716396](https://www.powr.io/checkout_screen?unique_label=c71f663a_1612716396)