

Tennessee Agribition Hereford Show & Sale

March 8 - 9, 2024

Lebanon, TN

November 3, 2023

Greetings from your Tennessee Agribition Hereford Sale Committee.

Tennessee Beef Agribition will be held March 8 - 9, 2024 at the James E. Ward Agricultural Center in Lebanon, TN. The sale manager will be Bobby Singleton. Tommy Coley, our Southeastern Region American Hereford Association (AHA) field representative will be assisting with pictures and screening sale cattle. Bobby and Tommy will be making farm visits. Consignors need to call to schedule a visit to screen your cattle and take pictures. The Hereford World will assist with the preparation of the sale catalog. **Tommy must submit them before December 23rd.**

Our goal is to have fifty plus high quality lots consigned for the sale. Consignors must be members in good standing of the Tennessee Hereford Association before their consignment will be accepted. **An animal may be nominated by sending the animal's name and footnote to Bobby Singleton at the following address:**

Regular Mail: Bobby Singleton
8146 E Denney Dr.
Milan, TN 38358
615-708-1034

Email: blsingleton@att.net
(Note: Preferred method of submission.)

Along with the copy of each animal's number, send the footnotes, and a "good quality" picture of each animal for publication in the sale catalog. If you need assistance with pictures, you may contact Bobby Singleton or Tommy Coley (telephone: 815-988-7051 or email: tcoley@hereford.org). **All nominations should be received by December 5, 2023. Any late entries will have a \$50 late fee.** All Bobby needs now are names, registration numbers and footnotes. Pictures can come later.

DNA testing is highly recommended for all lots. DNA testing will be required for any lot or service sire that is a potential carrier for a known genetic defect. Now is the time to submit your samples so the results can be printed in the catalog. Any consignment or service sire that tests positive for a genetic defect will be scratched from the sale, except for newly identified defects announced by the AHA after 11/01/23. Any sale animal that is identified as a potential carrier of any newly identified defect will be marked in the catalog as such and it is highly recommended that they be tested if time allows.

Every effort will be made to screen each animal nominated. Consignors will be notified by the sale manager if their nominations are accepted. Cattle will be screened again upon arrival at the sale, and unacceptable cattle will be removed from the sale stalling area.

Entry fees will be **\$125** per head. This amount is set to cover most of the fixed sale expenses per lot. Any animal cataloged, but scratched before the sale, only pays the entry fee. The deadline for pulling consigned lots from the catalog is December 29, 2023. Any lot that goes through the auction pays the per lot fixed expense plus 5% that is divided between the sale manager, auctioneer and THA.

New for 2024: Ag Sale Day will be promoting our sale this year. They will provide email blasts, social media marketing and a listing of all animals in the sale (with picture & video) on their app and website. This makes good videos more important than ever. Videos will need to be submitted to Michael Coley (michaelcoley2040@gmail.com) by February 1, 2024

New for 2024: We will require all consignments to have a negative BVD PI test.

Once accepted, send the **\$125** entry fee for each animal consigned to:

Kay Coley
140 Morgan Rd
Lafayette, TN 37083

Make checks payable to the Tennessee Hereford Agribition Sale. No animals will be cataloged if their entry fee has not been paid. Please note \$50 late entry fee for all consignments received after December 5, 2023.

Our sale will sponsor a heifer futurity. The Futurity guidelines will basically follow those used in the past by the THA, which are:

- Futurity heifers must be nominated by their consignor before or at the 2024 Tennessee Hereford Agribition Sale.
- The nomination fee is \$50 and they can only be nominated before they sell on March 9, 2024.
- Heifer eligibility rules will be those for the AHA 2024-2025 show season.
- Futurity heifers must be purchased in the Agribition sale by a junior that has not exceeded their 22nd birthday as of 01/01/24 and shown in the Futurity class during the 2024 Tennessee State Hereford Show
- Futurity premiums will consist of 100% of nomination fees collected and will be distributed as follows –
- 50% to Grand Champion, 25% to Reserve Champion, 25% to be divided among remaining entries.
- The Futurity show will be held in conjunction with the Tennessee State Hereford Show.

We suggest that you nominate your heifers early so they can be identified as futurity nominated in their catalog footnote. They can also be nominated at any time before they are sold. The futurity fee can be paid in advance or deducted from the sale settlement.

Other information and general requirements for the sale:

- Every animal consigned must meet State and Federal health requirements, and have an up-to-date health certificate.
- All females over 4 months old are required to be calthood vaccinated for Brucellosis.
- All lots are required to have an 840 EID tag.
- Bred Heifers up to 28 months of age and 90 days bred to a bull that meets TAEP Calving Ease bull requirements are eligible for TAEP cost share to pre-approved Tennessee residents. If you plan on selling a heifer that meets these requirements, be sure and contact us for the other requirements so we can promote these consignments as TAEP eligible.

Bulls

- All bulls must be of service age and qualify for the Tennessee Agricultural Enhancement Program (TAEP).
- A breeding soundness exam, BSE, must be furnished for all breeding age bulls.
- EPD for CED along with WW and YW must meet or exceed minimum 0.15 accuracy.
- Bulls with GE-EPDs are eligible for an \$2,000 reimbursement to TAEP approved buyers. We encourage consignors to proceed with the DNA test for GE-EPDs now so that information will be available when the catalog is printed.
- Bull consignors shall submit their bulls EPDs printed from the AHA website with a date of 10/01/23 or later. The TAEP EPD requirements are:

2023-24 TAEP Minimum Hereford Bull Requirements							
	BMI		WW		YW		CED
Calving Ease/ Maternal	\$350	or	48	or	75	&	6.0
Balanced/ Maternal	\$350	or	51	or	80	&	0.0
Minimum Accuracy on WW, YW & CED is 0.15							
	CHB		WW		YW		CED
End Product / Terminal	\$113	or	59	or	94	&	-4.0

- Bred heifers should be bred to calve at 24-30 months of age.
- Pinned animals must be bred heifers, bred cows, or cows with a nursing calf.
- All bulls and non-pinned females must be halter broke and participate in the show.
- Horned and Polled cattle will be shown together.
- The sale order will be determined by the sale manager, and AHA field representative.

- Consignors are strongly encouraged to consider carefully the quality of cattle being nominated. All consignments will be securitized and screened by the sale manager to determine their appropriateness for the sale. The number of bulls to be sold may be limited by the sale committee.

Our sale has shown that good cattle can bring good prices if you do your homework in promotion and cattle preparation. We need your help in making the 2024 sale a success. The key to having a successful sale is to offer a high-quality set of cattle. Let's all work together to offer a good selection of cattle that will work for purebred breeders and commercial breeders alike, that we all can stand behind with confidence and pride. Thanks in advance for your support and commitment to our breed, and to the 2024 Tennessee Beef Agribition Hereford Sale. Additional terms and conditions associated with the sale will be provided at a later date.

Please note \$50 late entry fee for all consignments received after December 5, 2023.

If you have any questions, or require any additional information, please feel free to contact one of the following individuals.

Bobby Singleton
bsingleton@att.net
615-708-1034

Tommy Coley
tcoley@hereford.org
815-988-7051

Agribition Hereford Sale Committee Members:

Julie Chapin
rivercirclefarm@bellsouth.net
615-633-1913

Jim Coley
coleyherefords@gmail.com
615-804-2221

Dr. Zachary Hopkins
zhopkins0518@gmail.com
931-636-5088

Kay Coley
tnffamom@gmail.com
615-804-7843

Claude Callicott
claudecallicott@gmail.com
931-994-9189

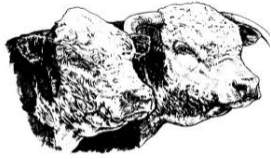
Jason Day
jason@jasondayconstruction.com
423-791-4458

Meredith Collins
mncollins74@gmail.com
931-637-0436

Sally Wingler
sallyhwingler@gmail.com
615-686-7157

Sincerely,

Jim Coley,
Chairman



Tennessee Hereford Association

2024 THA membership form.

Please return to Kay ASAP

Remember all Agribition consignors must be members.

Thanks!

2024 Membership Renewal for period Jan 1, 2024 – December 31, 2024 Dues \$30.00

Farm Name: _____

Owner Name: _____

Address: _____

Town, State Zip: _____

E-mail: _____

Phones: Home _____ Cell _____

Social Media link to be listed on THA website _____

Mail to:

Tennessee Hereford Association

Kay Coley, Treasurer

140 Morgan Rd

Lafayette, TN 37083

Cell 615-804-7843

tnffamom@gmail.com

or you may pay online @ the THA website

https://www.powr.io/checkout_screen?unique_label=c71f663a_1612716396